TODAY A READER TOMORROW A LEADER

JIM CONNECT

E-Newsletter

FORMING RESPONSIBLE LEADERS

Volume 6 Issue 2

ST. JOSEPH'S INSTITUTE OF MANAGEMENT (JIM)

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BEing an Impact

Dear Readers,

Welcome to this edition of our newsletter, where we explore what it truly means to make a lasting mark on the world around us. The theme for this isuue is "Being an Impact". Impact isn't always measured in grand gestures or monumental shifts; often, it begins with quiet self-reflection, personal accountability, and the courage to look beyond the surface.

In this issue, we dive into the multidimensional nature of influence. From examining the economic forces shaping our global markets and state GDP contributions to turning the lens inward with deep spiritual and personal reflection, each piece invites you to pause and re-evaluate your path. We challenge you to consider whether you overlook your own worth when seeking external recognition, while also questioning how real, systemic reform is truly achieved. Coupled with timeless wisdom from literature and sharp management insights, this edition is designed to inspire action that is both strategic and soulful.

As you read through these pages, we hope you find the spark to drive meaningful change in your organization, your community, and within yourself.

— The Editorial Desk

On Gift of Tears

This is a letter Ignatius wrote to Father Nicholas Goudanus, from Rome, on November 22, 1553

Nicholas Goudanus1 had been working in Germany and Austria alongside Peter Canisius since 1550. He was a selfless worker in the Lord's vineyard and, apparently, thought it would be good to have the gift of tears. Thus he wrote to Ignatius asking him to pray that the gift be granted him. In his response Ignatius, through his secretary Polanco, informs Goudanus that the gift of tears is not necessary for a fruitful apostolate. To have a heart filled with compassion for the miseries of one's neighbor, and to seek to alleviate them are as pleasing to God as the gift of tears. Ignatius ends by encouraging him to keep his will strong and reminds him that this will be enough for his perfection. The language of the letter is Italian [Ep. 5:713-715]

The letters exchanged between Saint Ignatius of Loyola, the founder of the Society of Jesus, and Father Nicholas Goudanus are among the most inspiring writings in Ignatian spirituality. Although these letters were written more than 450 years ago, they still offer valuable lessons for people today, especially for teachers, leaders, managers, priests, and anyone who wants to serve others with commitment and compassion.

Father Nicholas Goudanus was working as a missionary in Germany and Austria during a difficult period. He loved the people he served and wanted to become a better missionary. He believed that if he received the spiritual "gift of tears" the ability to weep because of the suffering of others, he would become more compassionate and effective in his ministry. With this hope, he wrote to St. Ignatius, asking him to pray that God would grant him this special gift.

St. Ignatius replied through his secretary, Fr. Juan Alfonso de Polanco. His response was gentle, wise, and encouraging.

St. Ignatius Writes:

"A hard heart shall fear evil at the last [Sir. 3:26], but the heart, my dear father, that is full of the desire of helping souls, as is that of your reverence, cannot call itself hard in God's service. If in the will and the superior part of the soul, this heart feels compassion for the miseries of one's neighbor, and seeks to do what it can to relieve them and performs those services which a man of determined will undertakes, tears are not necessary for such a heart, nor other tenderness of heart."

A person who sincerely wants to help others, works hard for their well-being, and remains faithful to God's mission already has a compassionate heart. Tears may be a gift for some people, but they are not the measure of holiness or love. True charity comes from a strong and determined will to serve others, even without visible emotional expressions.

We often think that good leaders must openly show their emotions to prove that they care. Compassion is not only about feeling deeply but it is about doing good faithfully and consistently. Another important lesson from Ignatius is about avoiding emotional exhaustion. He tells Father Nicholas not to seek constant emotional experiences because they may weaken a person's health and reduce the ability to serve others.

As a professor at St. Joseph's Institute of Management (JIM), if I were to reply from the perspective of Fr. Nicholas Goudanus, my letter to St. Ignatius through his secretary, Fr. Juan Alfonso de Polanco, would read as follows.

My dear Father Ignatius, Peace of Christ be with you.

Your timeless letter has reached not only Fr. Nicholas Goudanus but also to me a Professor who continues your mission in the field of higher education in Jesuit Institution.

As a professor at St. Joseph's Institute of Management, your words have become a source of wisdom and encouragement. Success is often measured by visible achievements, emotional expressions, and constant activity. Your letter reminds us that true leadership is not proved by outward emotions but by a strong will, a compassionate heart, and faithful service. This insight has transformed the way leadership, teaching, and administration are understood.

The real measure of an educator is not how deeply emotions are displayed, but how sincerely students are guided, how patiently colleagues are supported, and how faithfully every responsibility is carried out. Your teaching encourages educators to remain calm in difficult situations, to lead with wisdom rather than emotion, and to place the mission above personal recognition. The challenges faced by educators today are different from those of your time, yet the need for strong and compassionate leaders remains the same. Artificial intelligence, digital technology, changing student expectations, and increasing institutional responsibilities often create pressure and uncertainty.

As teachers and mentors, the call is not simply to transfer knowledge but to shape character, inspire ethical leadership, and prepare students to become responsible professionals who serve society with integrity. Your vision of leadership continues to guide our classrooms, our institutions, and our personal lives. May the grace to lead with courage, humility, discernment, and generous service continue to inspire everyone who carries forward the Ignatian mission in education.

With gratitude and respect,
Dr. Michael Sammanasu J
Professor, JIM

LEGACY CARRIED ON...

MOHAMMED IBRAHIM

Mohammed Ibrahim, a second-generation entrepreneur, is carrying forward the legacy of Bharath Groups, Srirangam, a business established and nurtured by his father Mr. Noor Bhai. With a deep understanding of the family's entrepreneurial values and a forward-looking mindset, he is actively contributing to the growth and modernization of the organization while preserving its strong customer-centric foundation.

Reflecting on his journey, Mohammed Ibrahim shared that joining a family business comes with both opportunities and responsibilities. While the established reputation of the organization provides a strong platform, earning the trust of employees, customers, and stakeholders requires consistent effort, dedication, and the willingness to adapt to changing market trends. He emphasized that continuous learning and innovation are essential for sustaining long-term business success.

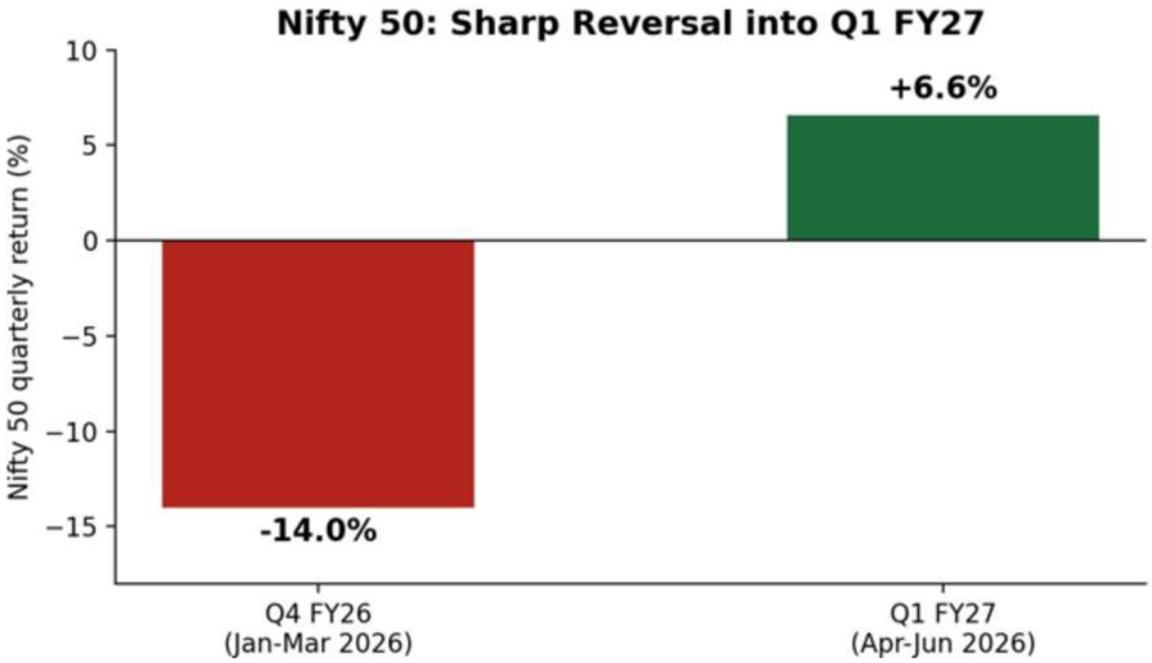
As a piece of advice to aspiring professionals and entrepreneurs, Mohammed Ibrahim encouraged students to never hesitate when opportunities come their way.

According to him, stepping out of one's comfort zone and taking timely decisions are essential for personal and professional success.

"Don't let hesitation hold you back. Opportunities don't wait, and the more you delay, the further you push yourself away from your career goals," he said encouraging students to remain confident, proactive, and ready to embrace every opportunity that comes their way.

Jaba Ranchana A
26PBA203

Earnings Season Takes the Wheel



July belonged to the boardroom. The Q1 FY27 earnings season kicked into gear this month 140-plus companies reporting in a single week and it quickly became the thing steering Dalal Street, even with global headlines staying fairly loud in the background. The mood shiftwas hard to miss: the Nifty 50 jumped 6.6% in Q1 FY27, a sharp turnaround from the 14% slide it took the quarter before, when the Middle East conflict kept sentiment down for most of the stretch.

Tech stocks led the charge into results season, and honestly, it wasn't just vibes Nifty IT had just posted its weakest six-month return in 23 years, so expectations were already low walking in. TCS kicked things off with numbers that matched Street estimates, and that alone was enough to lift the mood across the whole sector. HCLTech followed on July 13 with a consolidated net profit of around 3,843 crore and revenue near 30,349 crore. There was a sequential dip in constant-currency revenue, but a weaker rupee mostly cushioned that, and the company held onto its full-year guidance. LTIMindtree had the standout quarter a 17% year-on-year jump in net profit to 1,468 crore, thanks to better operational efficiency. Just Dial was the real mover though, up as much as 17% in a single sessionafter its best annual revenuegrowth in eight quarters, plus a leadership shake-up. Wipro and Tech Mahindra reported later in the week, and investors there were paying more attention to deal pipelines and AI-spend commentary than the headline numbers themselves.

The busiest stretch of the season landed on July 18 HDFC Bank, ICICI Bank, Axis Bank, Kotak Mahindra Bank, and Yes Bank all reported the same day. That kind of same-day pile-up from India's biggest private lenders doesn't happen often, and it gave the market a single snapshot of how the whole banking sector was holding up.

People were watching three things closely: net interest margins, loan-to-deposit trends, and what management had to say. HDFC Bank got extra scrutinytoo, given the governance concernsthat had dogged the stock earlier in the year. Reliance, one of the heaviest names on the index, reportedon July 17, and JSW Steel, Federal Bank, Havells India, and Tata Technologies rounded out a week that basically touched every corner of the market energy, industrials, financials, all of it.

What stood out about the July rally wasn't just how big some of the moves were, it was how spread out they were. On one particularly strong day, advancing stocks on the NSE outnumbered decliners more than two to one, and that single session added close to 6 lakh crores to BSE-listed companies' combined market value. Leadership kept rotating through the month too IT one week, then realty, autos, and banks taking over the next. Chart-watchers tend to like that kind of rotation; it usually reads as healthier than one narrow group dragging the whole market up. The Nifty also closed above its 200-day moving average for the first time since late February, which some analysts are flagging as a decent medium-term signal.

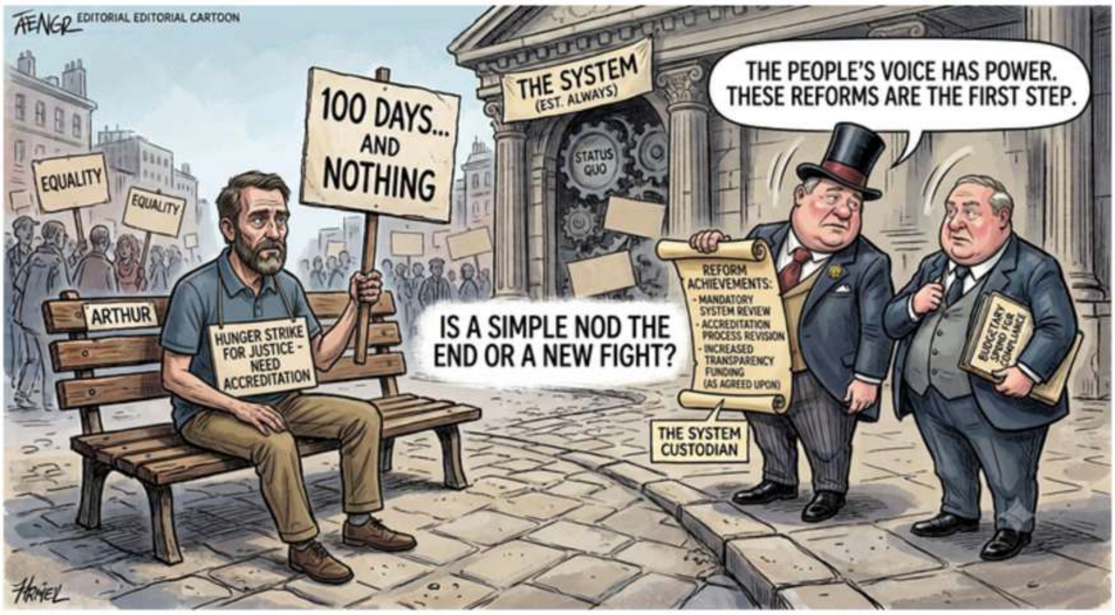
The IPO calendar kept up with everything else going on. The week of July 13 alone had three IPOs worth over 10,100 crores open for subscription, including the big SBI Funds Management issue proof that appetite for new listingshasn't cooled off even with all the global noise.On the deal side, KotakMahindra Bank finallyclosed its acquisition of Deutsche Bank'sIndia retail, privatebanking, and wealthbusiness picking up about 29,000 crores in loans, 16,000 crores in deposits, 10,500 crores in AUM, and roughly 150,000customers in the process.

A lot of the strength in autos and consumer durables this year still traces back to the GST 2.0 rationalization. It swapped the old multi-slab tax mess for a simpler 5%/18%/40% structure. Small cars, two-wheelers under 350cc, and most vehiclecategories saw theireffective tax rate fall from around 28-31%down to 18%, while EVs kept their preferential 5% rate. That reset ex-showroom prices on small cars and SUVs, making them roughly 6-10% more affordable depending on the segment, and estimates suggest it's helped drive close to a 6-lakh crore rally in auto and consumer-durable stocks since it rolled out. With India's passenger vehicle industry chasing its best-ever calendar year, GST rationalization is quietly one of the more durable stories sitting underneath this quarter's earnings headlines.

Step back, though, and the first half of 2026 was rougher than July alone would suggest the Sensex closed H1CY26 down more than 10%, its worstfirst-half showing since2020. But betweena strong Q1 FY27 earnings season, a packed IPO calendar, steady buying from domestic institutions, and the GST tailwind still working through the system, July gave Indian marketssomething they hadn't had in a while: a growth story that, for once, wasn't written by the Middle East.

Suryaprakash V
26PBA125

Concessions aren't Victory; Accountability Is



Did You See You?

We spend much of our lives performing for an invisible audience. Think of the student studying long after everyone has gone to bed, the parent silently sacrificing personal dreams for their family, or the employee choosing integrity when no one is watching. These moments rarely receive applause, yet they define who we are.

What happens when no one notices? This is where true recognition begins. It starts with the courage to look at yourself and simply say, "*I see you.*"
"*I see you*" for showing up when giving up seemed easier.
"*I see you*" for carrying burdens that no one else knows about.
"*I see you*" for choosing kindness despite your own pain.
"*I see you*" for trying again after failure.
Those three words are powerful because they acknowledge that your worth is not determined by an audience. If we depend on others to measure our value, we surrender our peace to their attention.

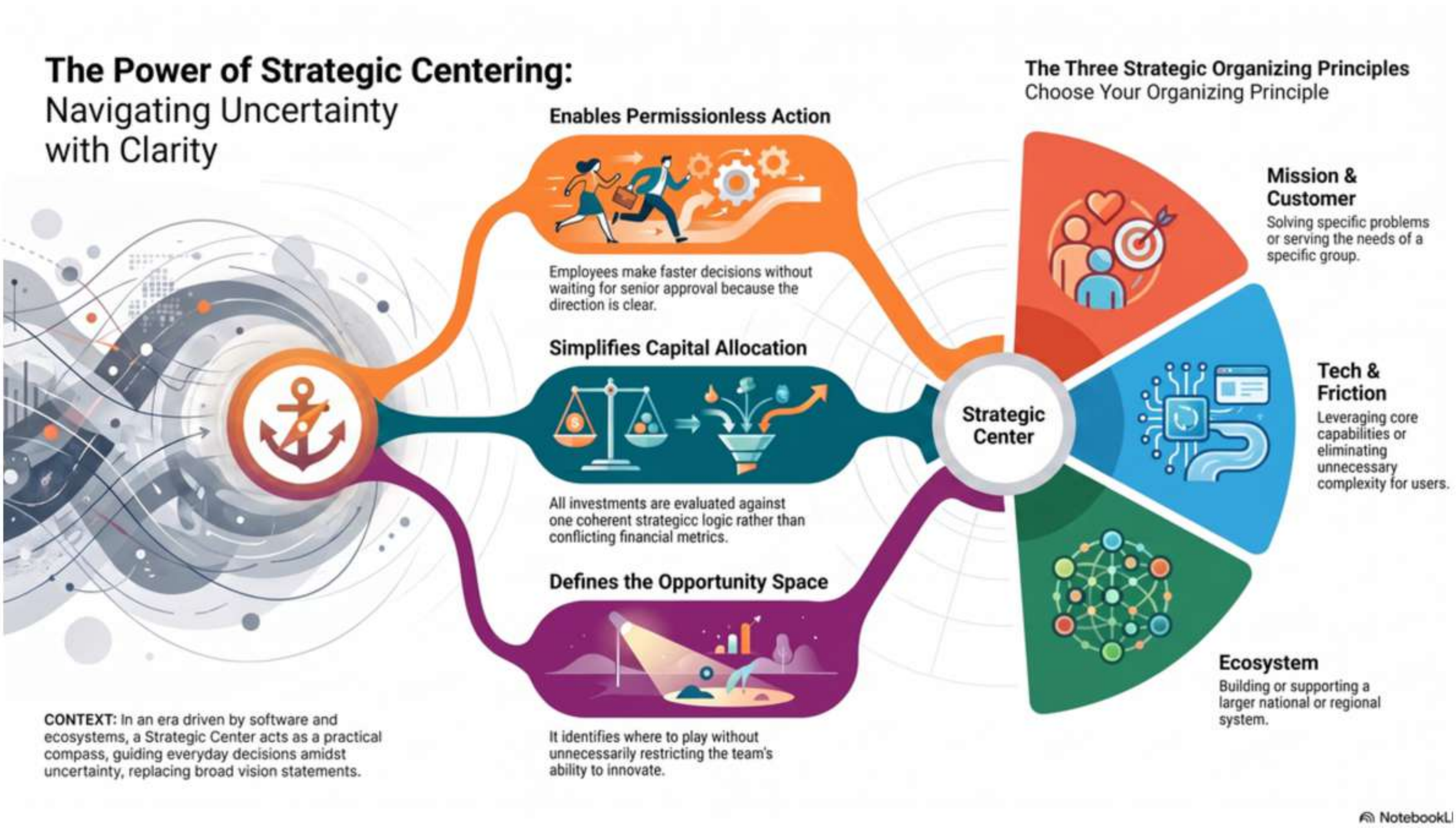
Real recognition is not found in applause but in self-acceptance. It is the quiet confidence of knowing that your unseen struggles, your resilience, and your character matter even if no one else notices. In a world obsessed with being seen, perhaps the greatest recognition is the one you give yourself: "*I see you.*" *Ask yourself ... Have I learned to recognize myself?*

Write to us what you think @ jimconnect@jim.ac.in

The Power of Strategic Centering

Harvard Business Review
July–August 2026

This article argues that companies can no longer rely on long-lasting competitive advantage. Instead, leaders should identify a clear strategic center the core around which they allocate resources, build capabilities, and make decisions in a fast-changing, AI-enabled economy.



Source: Based on The Power of Strategic Centering by Professor Rita McGrath, Harvard Business Review, July–August 2026. The accompanying infographic is an AI-generated educational interpretation prepared for academic discussion and is not reproduced from the original HBR publication.

J Janarius
25PBA228

TAMIL NADU PULSE

Insights into India's Growth Engine & Industrial Powerhouse

While Major states rely heavily on single mega-cities, Tamilnadu's Polycentric growth model spreads across heavy vehicle manufacturing, deep technology and textile exports accross web of interconnected tier 2 and tier 3 industrial hubs.

₹31.55L Cr	#2	48.4%	38,800+
GSDP (2024-25)	LARGEST ECONOMY	URBANIZATION RATE	ACTIVE FACTORIES

Tamil Nadu manufactures 35% of all automobiles in India. Now, the Chennai-Hosur corridor is undergoing a massive shift toward Electric Vehicles (EVs). Brands like Ola Electric, Ather, TVS, and Hyundai have invested over ₹25,000 Crore in local gigafactories.

Powering ahead of Karnataka and Uttar Pradesh, Tamil Nadu recorded a staggering ₹78,000+ Crore in electronics exports. Foxconn, Pegatron, and Tata Electronics are rapidly scaling iPhone assembly and semiconductor component packaging in Sriperumbudur and Hosur.

The "Textile Valley of India" produces over 45% of India's cotton yarn exports. Tirupur alone exports over ₹33,000 Crore worth of garments annually to major global brands in Europe and North America.

GI TAG CAPITAL OF INDIA

With 58+ registered Geographical Indications (GIs), Tamil Nadu holds the highest number of GI tags in India ranging from Kanchipuram Silk to Tanjore Art Plates and Madurai Jasmine.

DID YOU KNOW?

"Tamil Nadu hosts the highest number of operational factories in India, accounting for over 11% of the country's total industrial workforce."

INDUSTRIAL DOMINANCE & KEY ECONOMIC INDICATORS

ECONOMIC PARAMETER	TAMIL NADU	ALL INDIA BASELINE
Per Capita Income	₹3,13,800	₹2,14,000
Real Growth Rate	8.2% YoY	7.2% YoY
Manufacturing Share	19.8%	14.7%
Services Sector	53.2%	54.3%
FDI Equity Inflows	7.2% Share	Baseline

Tamil Nadu leads South Asia's green transition with a total installed power capacity of 37,170 MW. Renewable energy sources account for over 54% of generation capacity.

SOURCE	CAPACITY	SHARE
Wind Energy	10,250 MW	27.7%
Solar Energy	7,800 MW	21.1%
Nuclear	2,440 MW	6.6%
Thermal	14,500 MW	39.2%

Tamil Nadu's Gross Enrolment Ratio (GER) in higher education stands at a staggering 51.3%, almost double the national average of 28.4%. Female enrolment leads the nation at 52.8%.

- 59 Universities & 900+ technical institutions.
- Naan Mudhalvan Scheme: Imparts hands-on AI, robotics, and coding skills to 15 Lakh+ students annually.
- Pudhumai Penn: Monthly stipend boosting female enrollment in STEM disciplines.

Gateway to Southeast Asian Trade: With 1,076 km of coastline (2nd longest in India), TN operates 3 major ports (Chennai, Kamarajar, and VO Chidambaranar in Tuticorin) along with 4 international airports.

Medical Tourism & Public Health Success: Chennai attracts roughly 40% of all international medical tourists visiting India. Infant Mortality Rate (IMR) stands at 12 per 1,000—on par with developed nations.

Vision 2023

With targeted investments in Semiconductor Design, Offshore Wind Farms, Spaceport Logistics (Kulasekarapattinam Spaceport), and Global Capability Centers (GCCs), Tamil Nadu is firmly on track to hit its target of a ₹83 Lakh Crore Economy by 2030.

S Sharad
26PBA151

Who Will Cry When You Die?

By Robin Sharma

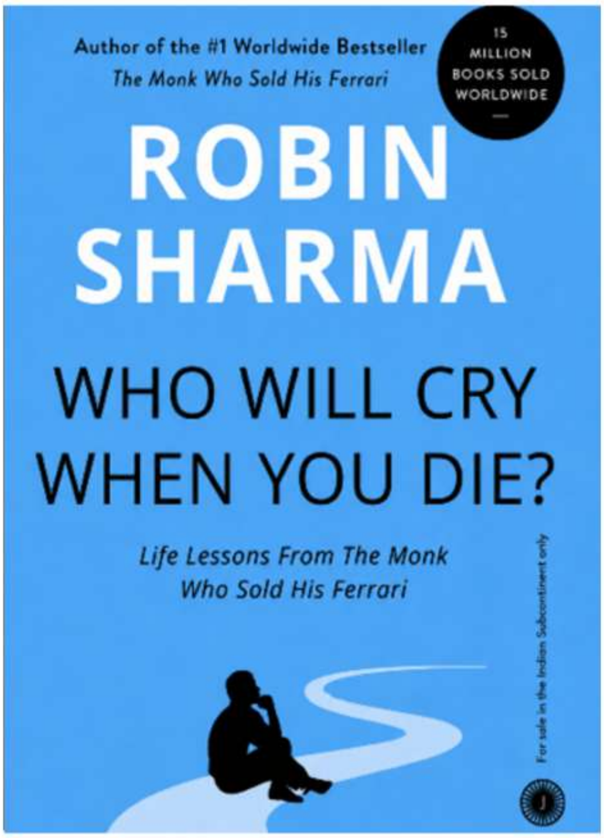
Prior to discussing this book, I would want to pose a straightforward yet impactful question -"Would the world notice our absence if today were our last day?"
With the title of his book, "Who Will Cry When You Die?" Robin Sharma poses this query to every reader. Although the title might initially seem to be about death, this book's actual purpose is quite different. It is a book on how we ought to live in this world, not about how we should depart from it.

This book, written by renowned author and leadership expert Robin Sharma, is a compilation of 101 lessons for meaningful living and personal development. These teachings are not complex ideas, though. They are straightforward observations about our everyday decisions, routines, interpersonal connections, and obligations. The author shows us that character, generosity, discipline, and purpose are just as important in creating a successful life as success and accomplishments.

"Life is limited, but the possibilities within life are unlimited" is the first fact that establishes the main theme of this book. Many people spent their entire lives waiting for the ideal opportunity. They believe that gaining a specific position, making more money, or accomplishing a goal would bring them happiness. Robin Sharma here reminds us that life is occurring right now. We risk losing the beauty of this moment if we consistently put off enjoyment for the future.

The author challenges readers to be more conscious of their time management. Time is the most valuable asset we have, according to Sharma, as lost time cannot be recovered, while everything else can be gained again. The book encourages us to focus on things that genuinely give worth to our lives rather than squandering our time on pointless concerns. Living with purpose is one of the book's most powerful lessons.

A meaningful life is determined by the good impact we make rather than the quantity of accomplishments we amass. Even if someone is affluent, influential, and prominent, their success is still lacking if they haven't had a beneficial impact on anyone's life. The impact of little adjustments is another crucial lesson from the book. Robin Sharma says change takes time. Daily repetition of insignificant activities leads to great transformations. A person may drastically change their future by forming good habits, learning new things constantly, controlling bad thoughts, and improving their mood.



Robin Sharma urges readers to make reading, thinking, and learning a habit. He asserts that a person who ceases learning gradually stops developing. An inquisitive mind is constantly looking for methods to get better. The emotional resonance of **"Who Will Cry When You Die?"** sets it apart from other self-help publications. The book challenges us to consider our own decisions rather than just giving us instructions. Every lesson serves as a mirror, inspiring us to examine ourselves.
Consequently, the true query is not:
"When we pass away, will people cry?"
The more profound query is:
"Have we lived in a way that inspired gratitude in others for our existence?"

This book's greatest value, in my opinion, is how it transforms a common concern about dying into a remarkable lesson about life. It tells us that we have the chance to improve ourselves every day. The book **"Who Will Cry When You Die?"** does not provide fleeting inspiration. It serves as a reminder to create a meaningful life, a respectable character, and an inspiring path. Robin Sharma's message is remarkably clear: life is evaluated by how profoundly we live rather than how long we live. When our efforts benefit those around us as well as ourselves, a meaningful existence is produced. "Will my life remain a lovely memory in someone's heart, or will it only be remembered as a name when my story ends?"

Inspired by the spirit of the book, here is a unique concluding quote:
"A meaningful person leaves behind a difference, whereas a successful person leaves behind accomplishments."

Book Reviewed by
Joy Joshika J
26PBA102

The academic year commenced with the Holy Spirit Mass celebrated by Rev. Dr. M. Pavulraj SJ, Rector of St. Joseph's Institutions, on 2 July 2026. In his homily, he encouraged students to make the campus their home through meaningful relationships and belonging. Citing Krishna's stay at Vidura's humble home in the Mahabharata, he highlighted love, humility, and hospitality as the foundations of a true home.

Academic year 2026–2027 was formally inaugurated on 8 July 2026 with the theme, “Forming Future-Ready Leaders with Skills & Ethics.” The programme featured the release of the Academic Calendar and SIP Digest and student experience sharing. Rev. Dr. M. Pavulraj SJ emphasized Shepherd, Servant, and Steward leadership, while Rev. Dr. K. Arockiam SJ encouraged students to pursue academic excellence, ethical values, and holistic development.

The Student Advisory Council (SAC) and Clubs Inauguration for 2026–2027 was held on 8 July 2026 at JIM. Newly elected SAC Office Bearers and Club Coordinators took the oath of office. Chief Guest Dr. Savariappan Paul, Associate Professor, North Carolina University, inspired students through his experiences, emphasizing integrity, innovation, service, and leadership

Freshers' Day 2026 was celebrated on 8 July with enthusiasm and joy, warmly welcoming the first-year MBA students into the JIM family. The programme featured engaging games, vibrant dance performances, and musical entertainment, creating a sense of belonging. The event marked a memorable beginning to JIM campus life.

On 18 July 2026, JIM organized sessions on Gender Sensitization and Wellness, Health and Hygiene for I MBA students. Dr. S. Shanthi Merlin promoted gender equality and inclusivity through interactive activities, while Dr. T. Preethi Pushkarni emphasized holistic well-being, yoga, meditation, nutrition, and healthy lifestyle practices. Both sessions were engaging, informative, and impactful.

On 21 July 2026, St. Joseph's Institute of Management, in collaboration with Hotel Shaans, conducted a Dining Etiquette Session for I MBA students. Hospitality experts provided practical training on cutlery usage, table manners, serving and dining protocols, and professional etiquette. The session enhanced students' confidence, social skills, and corporate professionalism.

JIMNESIA 2026, the flagship inhouse management and cultural fest of St. Joseph's Institute of Management, was held from 22–24 July 2026 under the theme “Forming Future-Ready Leaders with Skills & Ethics.” The event featured diverse academic, management, cultural, and creative competitions, encouraging innovation, teamwork, and leadership. Laynez House emerged as the Champions, while Faber House secured the Runners-up position.

The Feast of St. Ignatius of Loyola was celebrated at St. Joseph’s Institute of Management on 30 July 2026 with prayer, a floral tribute, a video presentation on the saint’s life, and the prayer for generosity. Fr. J. John Wilson delivered the feast message, inspiring students to embrace Ignatian values of faith, service, and leadership. A series of reflections by faculty, staff, alumni, and students on themes such as wise decision-making, excellence, people-centric leadership, service, ethics, gratitude, and hope, highlighting the relevance of Ignatian spirituality in management and everyday life also featured in the week as a part of the Novena.

“Collaboration Today, for the Leaders of Tomorrow”

CONNECTING CAMPUSES, TRANSFORMING FUTURES

The MoU with the University of Cyberjaya, Malaysia, and the renewed collaboration with UNITEN University reflect the visionary leadership of Rev. Dr. A. Michael John SJ. His relentless efforts to build global partnerships have opened new horizons for students, enriching their learning experiences and enhancing JIM's international presence. This remarkable initiative is a proud milestone for the institution.

திருக்குறள்

குறள் 607

இடிபுரிந்து எள்ளுஞ்சொல் கேட்பர் மடிபுரிந்து
மாண்ட உஞற்றி லவர்.

சோம்பலில் வீழ்வதால் சிறந்த முயற்சி செய்யாதவர், நண்பர்களால் முதலில் இடித்துச் சொல்லப்பட்டு, பின்பு அவர் இழந்து பேசும் சொல்லையும் கேட்பர்.

TRANSLATION

"Who hug their sloth, nor noble works attempt,
Shall bear reproofs and words of just contempt."

EXPLANATION

Those who through idleness, and do not engage themselves in dignified exertion, will subject themselves to rebukes and reproaches.

EDITORIAL TEAM

Prof. Restina James

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